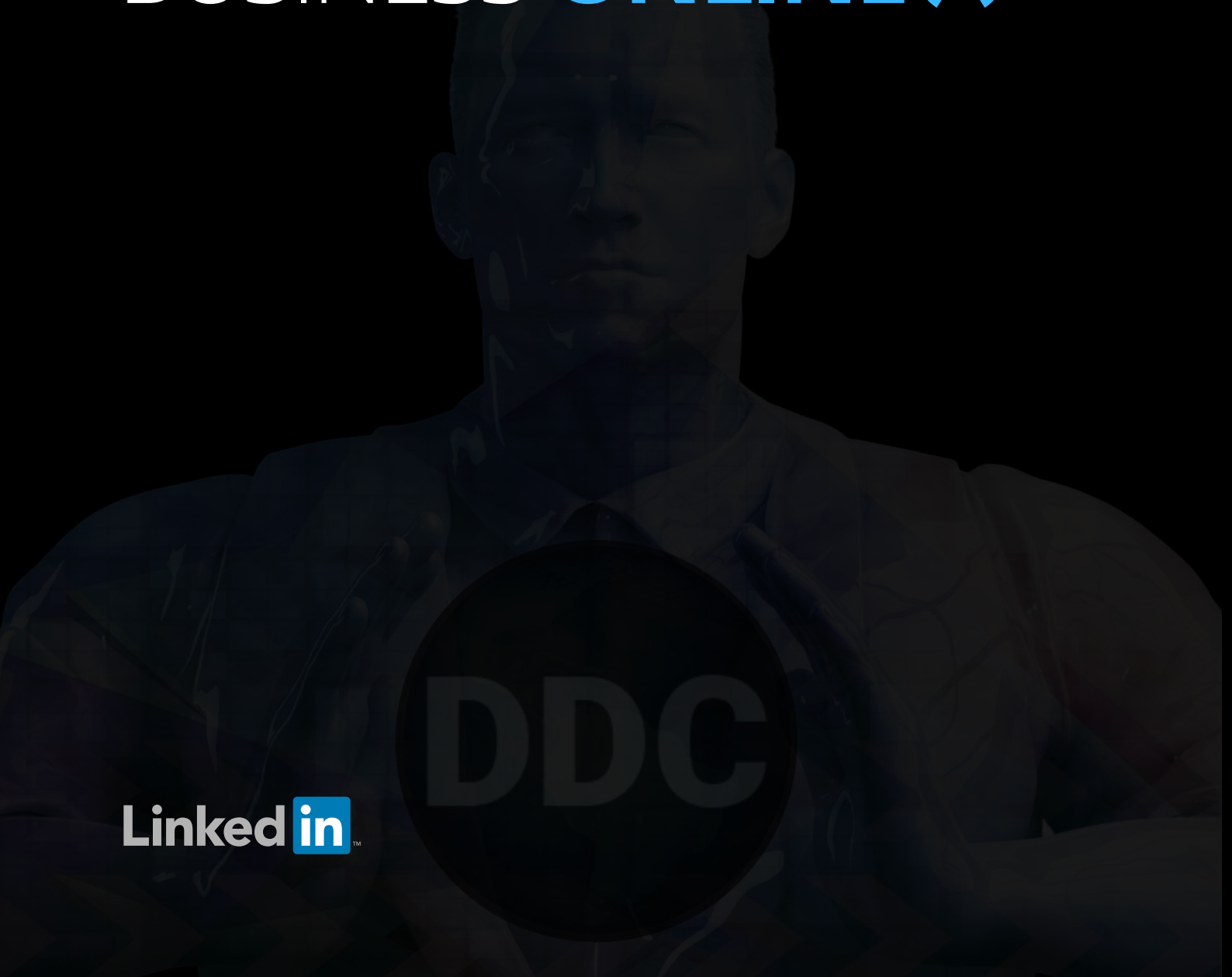


GLOBAL



BUSINESS **ONLINE** (📶)



OVERVIEW

PART 1 | 22-26 February 2021 | ONLINE

PART 2 | 17-18 June 2021 | HYBRID | STAMFORD BRIDGE

MEET TODAY'S MOST ACTIVE DEBT INVESTORS, MANAGERS AND ADVISORS ALL IN ONE PLACE

As global economies continue to reel from a tumultuous 2020, we delve into and analyse key areas of the **global debt investing market** with the aims of highlighting new investment opportunities, establishing new connections, educating and preparing for business to take off in 2021.

With some of the **world's leading distressed investing experts** presenting their outlooks on global and regional markets, points of focus will include current and expected developments on **Debt Management issues, NPL Investments & Management, REO, Fintech, Family Offices, Private Equity & Investment Groups** across regions including **LATAM, Middle East, Asia, US, and Europe**.

Part 1 of this event will be fully virtual and take place from February 22-26. **Private meetings and networking sessions** will play a prominent role, enabled by video sessions and meetings managed and streamed through our smart platforms. With a **heavy investor focus and key insights from leaders in their respective fields**, this event is not to be missed by anyone with an interest in post pandemic impacts and developments on the global Debt Investing landscape. **Part 2** will be hosted live in London on June 17th & 18th, at Stamford Bridge Chelsea Football Stadium.



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How will the NPL market in Europe develop over the next couple of years

To consider how the market will develop over the next couple of years it is worth looking back at how the market in Europe developed following the financial crisis. In very broad terms NPLs in the banking system peaked at around €1.2 trillion but by the end of 2019 were roughly half that. Since 2011 PwC has tracked every portfolio trade on the market - our data shows that NPLs with a face value of around €700bn have traded as portfolio transactions.

Richard Thompson

Global Leader, Portfolio Advisory Group, PwC



Family Office Perspective on Private Credit vs Liquid Credit

Family Office (FO) clients usually hold a lot of fixed income. Even avid risk takers with entrepreneurial backgrounds value capital preservation and diversification from their core businesses. However, the era of ultra-low interest rates has not spared this warm relationship. With bond yields not clearing target return hurdles anymore, FO advisors need to look for alternatives. One alternative often overlooked is niche short-term private credit funds.

Mikhail Borisov

CIO, Portfolio Manager, LEON MFO INVESTMENTS, Cyprus



Greece's Capacity to Transform & Adapt the Local Servicing Market

Greece has historically been a nation of strong and innovative personalities capable of rethinking their environment and finding solutions for their challenges, from the ancient times to nowadays. The country has relatively recently been through a major crisis starting in 2008 and consisting in one of the sharpest GDP decreases in global economic history.

Hugs Velez

Managing Director, HipoGes, Spain



Emerging a New Dedicated EU Regulatory Regime for NPL Securitisations?

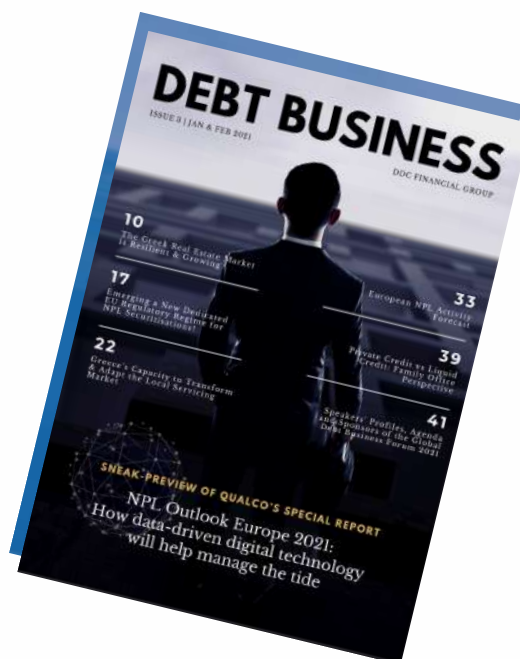
As a result of the eurozone economy plunging into historic recession due to the COVID-19 pandemic, a new wave of non-performing loans is expected to hit European banks' balance sheets. This is likely to translate into increased capital requirements and, in turn, will almost certainly affect banks' lending capabilities at a time when they are under pressure to expand as much as possible their credit support, especially to corporates.

Norman Pepe

Partner, Italian Legal Services, UK

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David Wang
GaoFei
China



João André Abreu
BrFocus
Brazil



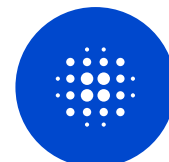
Marcelo Ricupero
MATTOS FILHO
Brazil



Iker Beraza
SAREB
Spain

PROGRAM

DAILY 9:00 - 18:00 (GMT) ONE-ON-ONE VIDEO & CONFERENCE MEETINGS



DAY 1

Monday, February 22



10:00 | GLOBAL DEBT OUTLOOK AND MANAGEMENT

By: *Richard Thompson, PwC, UK*

Keynote Presentation

Over the last 10 years, NPLs with a face value of around €700bn have traded as portfolio transactions. This presentation looks at how NPL portfolios are expected to trade across Europe over the next two years, exploring the effects that the pandemic may have



11:00 | A MULTI-JURISDICTIONAL ANALYSIS OF RESTRUCTURING & TURNAROUNDS

Moderated by: *Suzan Kodrazi, KNA Advisors, Czech Republic*

Panel Discussion

- Cross border transactions in general and risks related to cross border transactions as such (broader picture, inherent risks to cross border)
- Discussion on risks related to cross border restructurings and their mitigation (detailed discussion on individual risks, which of the typical risks of cross border transactions has been central in your restructuring experience? How did you cope with it?)
- Cross border restructurings in and after Covid times
- Lockdowns and measures differ from country to country
- Obsolescence of the operating model as a new post-covid risk – how to redefine the business and create a new operating model?



15:00 | MACRO-FINANCIAL CONDITIONS & OUTLOOK FOR DISTRESSED DEBT INVESTING

Moderated by: *Richard Thompson, PwC, UK*

Panel Discussion

- Navigating the complexities of geoeconomic and political disunity: repositioning portfolios amid market distortion, crises and preparing for a new market cycle
- Discussion on current macro-financial conditions & effects on distressed debt investing
- Ways of creating value in an evolving landscape and turning disruption to your advantage

DAY 2

Tuesday, February 23



10:00 | PROGRESS & NEW DEVELOPMENTS FOR NPL INVESTING IN GREECE

Moderated by: *Martin Bartlam, DLA Piper, UK*

Panel Discussion

- How has the ongoing pandemic affected the inflows of Greek NPLs? Will struggling segments such as Hospitality and Tourism open up new opportunities?
- A mismatch between buyers and sellers expectations in regards to deal prices and recovery is expected, how may this be resolved?
- What actions have Regulators taken in the short-term to assist the Banks and how will this evolve and shape the market going forward
- Developments in the Greek banking sector, changes in legal framework and analysis on what can be expected in the coming year
- Update on Greece's new insolvency code
- Progress of designing a Bad Bank, in order to handle large volumes of new NPLs



14:00 | FAMILY OFFICE STRATEGY FOR ALTERNATIVES INVESTING

Moderated by: *Mark Kilbane, Managing Partner at Skyros Capital, USA*

Panel Discussion

- Discussion on investment strategies
- Direct lending and capital growth: evaluating the boom, reacting to recession resistance and 'going long' in PE allocation
- The appeal of Alternatives Illiquid Assets



10:00 | CHINA: CURRENT STATE OF NPL OPPORTUNITIES FOR GLOBAL INVESTORS

Moderated by: Phil Groves, DAC Management, Hong Kong

Keynote Presentation

- Transition of China's NPL market from asset-inflation (buy and hold) to restructuring (creation of strategic value)
- Trends: Sourcing transparency, legal and procedural clarity, and reduction of foreign-investor market entry barriers; pricing and uncertainty related to macro-changes in China's economy



16:00 | LATAM: DEVELOPMENTS IN A BURGEONING DEBT MARKET

Moderated by: Pedro Guizzo, IVIX Value Creation, Brazil

Panel Discussion

- Overview and development of the Banking & NPL transaction market in Latam, with a specific focus on Brazil
- Discussion on the challenges faced by this market and prominent opportunities available
- Corporate NPL as a means to steer a restructuring and/or have access to equity and take over the company
- Challenges ahead and expectations of further development in this market
- Case study presentation



10:00 | DEVELOPMENTS IN THE MIDDLE EAST & NORTH AFRICAN DEBT MARKETS

Moderated by: Adam Ladjadj, The Private Office Of His Highness Sheikh Hamdan Bin Mohammed Al Nahayan, UAE



13:00 | OUTLOOKS FOR THE ITALIAN DEBT MARKET

Moderated by: Norman Pepe, Italian Legal Services, UK

Panel Discussion

- Latest transactions & trends in the Italian NPL market
- Real Estate securitisation finding its place
- The rise of secondary markets, specifically transfers and UTPs, and the new instruments required to address this
- Discussion on GACS lines of transactions
- How has the role of AMCO evolved in the market
- Government backed loans



15:00 | SPOTLIGHT ON CSEE DEBT INVESTING

Moderated by: Marko Lazarevic, Principal Banker, EBRD, UK

Panel Discussion

- What challenges are investors likely to face in this region and do the benefits outweigh the risks?
- Discuss current regional opportunities in today's market, such as the availability of secondary acquisition opportunities
- Effects that the NPLs have had on the respective economies, and the approach to continue reducing the ratios on a long-term basis
- What levels of resources are there on the ground to successfully extract value from portfolios? How easy is it to find a reliable servicing partner?
- What influence is the private debt market having in the region



10:00 | A DISCUSSION ON EUROPEAN MACRO DEBT

Moderated by: Antonio Curia, Wimmer Financial, UK

Panel Discussion

- European Debt Update and Outlook 2021
- Public and private perspectives
- Policy actions and their possible repercussions
- Socially responsible investing and its role in the debt market
- Risks and opportunities moving forward

PROGRAM



Part 2 will be hosted **HYBRID** in London on June 17th & 18th, will take place at Stamford Bridge Stadium in Fulham, adjacent to the borough of Chelsea in South West London and commonly referred to as The Bridge. It is the home of the Chelsea Football Club, and is conveniently located in West London, easily accessible by all means of transport.

THE PROGRAM WILL BE AVAILABLE AFTER PART 1



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